

# Sign Up For Success A Complete Leasing Solution, from Start to Signature

RealPage® Student provides the industry's fastest and most compliant renter experience. Using any device, students and guarantors can go from secure online application to lease signing in minutes.

## **ONLINE APPLICATION**

You can build custom-branded, online applications specific to your business needs, leveraging certified templates and documents.

- Personalized fields, workflows and branding
- No registration or password required for leasing online
- Built-in credit card application fee processing
- Pre-qualification based on your criteria
- Custom-built student workflows to apply, screen, and instantly sign lease documents

#### SCREENING

Best-in-class screening data with flexible configurations helps to qualify students and guarantors based on your business needs and qualifications—including unique rental criteria for each applicant type.

- Easy-to-understand thumbs-up and thumbs-down recommendations
- Credit, criminal and civil court records checks
- Housing and income reference checks
- Renter Relations team dedicated to helping applicants resolve background check disputes

## STUDENT-SPECIFIC PRELEASE TRACKING

Industry-specific, step-by-step guidance ensures all leads are fully executed into a preleased applicant.

# LEASE DOCUMENTS

Our Certified Docs<sup>™</sup> solution monitors legal changes in your area and updates your lease automatically, eliminating in-lease typos and outdated form issues—generating savings that can average \$84/bed for large owners and operators, and help small operators compete like the Top 25.

- Choose from any of our custom lease packages
- Get rapid updates with legal or policy changes
- Enjoy perfect calculations every time with built-in prorates
- Update forms based on local laws with our Certified Lease™ service



#### **E-SIGNATURE**

Legally-binding, digitally stored and accessible from anywhere, e-signatures enable you to create a signed lease in a matter of minutes.

- Save on postage and notary fees
- Save leasing time with our bulk countersign option
- Accepted in all 50 states and court-tested

#### **CRM FUNCTIONALITY**

Access a seamless, unified experience built specifically for the Student Housing market. In fact, our online leasing platform is so efficient that 86%-93% of applications are conducted online in our platform—versus our competitors at only 30%-40% conducted online\*.

- Tracks every lead and creates efficiencies for on-site staff by prioritizing the right leads for immediate follow-up
- Complete with 24/7 targeted communications capability through email or text
- Our around-the-clock contact center ensures you never miss a call
- Communicate to large groups of prospects via email and text

# **DOCUMENT STORAGE**

CloudFile allows easy, secure uploading, sharing and management of completed leasing documents with a platform that's preconfigured for multifamily operations.

- Easily store and transmit by upload, fax or email
- Share folders with renters, vendors, auditors and debt collectors
- Control file access with customizable permissions
- Get notified of any changes with folder subscriptions
- Invite residents and applicants to upload documents at any stage

## **ELECTRONIC PAYMENTS**

Our online and mobile payment portals can be custom-branded for your business, enabling your residents to securely and conveniently pay electronically via ACH, credit and debit.

## **ONLINE RENEWALS**

Renew your students your way, with automated, tiered pricing or a revenue management approach with bulk features—built for student operators by student operators—saving hours when extending offers.

- Set permissions that allow your employees to negotiate terms
- Tiered pricing available to manage all phases of your renewal season
- Follow-up prompts encourage your agents to take next steps
- Renters can review offers, select and sign electronically

\*On-Site internal research

